

IKHTISAR KEUANGAN

FINANCIAL HIGHLIGHTS

(Dalam miliar Rupiah, kecuali dinyatakan lain)	2022	2021	2020	(In billion Rupiah, unless otherwise stated)
Laporan Laba Rugi dan Pendapatan Komprehensif Lain Konsolidasian	Consolidated Statements of Profit or Loss and Other Comprehensive Income			
Penjualan Barang Dagangan	12,413.3	10,283.8	8,598.7	Merchandise Sales
Penjualan Eceran-Gerai	3,785.8	3,445.1	3,109.8	Retail Sales-Store
Penjualan Konsinyasi	8,627.5	6,838.7	5,488.9	Consignment Sales
Pendapatan Matahari Rewards	0.8	14.8	16.6	Matahari Rewards Subscription Revenue
Biaya Poin	(78.2)	(52.5)	(32.2)	Point Expense
Penjualan Kotor*	12,335.9	10,246.1	8,583.1	Gross Sales*
Beban Penjualan Konsinyasi	(5,896.1)	(4,671.5)	(3,794.3)	Consignment Cost
Pendapatan Jasa	14.8	11.3	50.3	Service Fee
Beban Pokok Pendapatan	(2,053.5)	(2,006.4)	(2,008.7)	Cost of Revenue
Laba Kotor	4,401.1	3,579.5	2,830.4	Gross Profit
Beban Usaha	(2,808.7)	(2,542.4)	(3,457.1)	Operating Expense
Keuntungan/(Kerugian) Lainnya-Bersih	255.6	85.3	(243.3)	Other Gain/(Losses)-Net
Laba/(Rugi) Operasi	1,848.0	1,122.4	(870.0)	Operating Profit/(Loss)
(Beban)/Penghasilan Keuangan-Bersih	(211.1)	(19.5)	(46.0)	Finance (Cost)/Income-Net
Bagian atas Hasil Bersih Ventura Bersama	-	-	(18.4)	Share of Results of Joint Venture
Laba/(Rugi) Sebelum Pajak Penghasilan	1,636.9	1,102.9	(934.4)	Profit/(Loss) Before Income Tax
(Beban)/Manfaat Pajak Penghasilan	(253.7)	(190.0)	61.2	Income Tax (Expense)/Benefit
Laba/(Rugi) Tahun Berjalan	1,383.2	912.9	(873.2)	Profit/(Loss) for the Year
Penghasilan Komprehensif Lain, Setelah Pajak	(100.0)	(33.0)	44.5	Other Comprehensive Income, Net of Tax
Jumlah Penghasilan Komprehensif	1,283.2	879.9	(828.7)	Total Comprehensive Income
Laba/(Rugi) yang Diatribusikan kepada:	Profit/(Loss) Attributable to:			
- Pemilik Entitas Induk	1,383.2	912.9	(873.2)	Owners of the Parent -
- Kepentingan Non-Pengendali	-	-	-	Non-Controlling Interests -
Pendapatan/(Rugi) Komprehensif yang Diatribusikan kepada:	Comprehensive Income/(Loss) Attributable to:			
- Pemilik Entitas Induk	1,283.2	879.9	(828.7)	Owners of the Parent -
- Kepentingan Non-Pengendali	-	-	-	Non-Controlling Interests -
Laba/(Rugi) Bersih per Saham (Rp)	582	351	(332)	Net Earnings/(Loss) per Share (Rp)

* Manajemen, untuk tujuan analisis, percaya bahwa nilai Penjualan Kotor yang merupakan kontribusi dari Penjualan Eceran-Gerai dan Penjualan Konsinyasi sebelum disesuaikan dengan beban penjualan konsinyasi merupakan acuan yang lebih baik untuk penilaian kinerja Perseroan secara keseluruhan. Management, for analytical purpose, believes that Gross Sales, which is contributed by Retail Sales-Store and Consignment Sales before adjusted by Consignment Cost, reflect a better guidance to the overall activity of the Company.