

MATAHARI DEPARTMENT STORE MENCATAT 25,5 % KENAIKAN LABA BERSIH

Highlights 2015:

- **10,8% peningkatan di total penjualan kotor menjadi sebesar Rp 15.975 miliar**
- **6,8% *same store sales growth* (SSSG)**
- **25,5% pertumbuhan di laba bersih menjadi Rp1.781 miliar**
- **Membuka 11 gerai baru, sehingga saat ini total gerai menjadi 142**

PT Matahari Department Store Tbk (“Matahari” atau “Perseroan”; kode saham: “LPPF”) mencatat hasil yang kuat di sepanjang tahun 2015, dengan pertumbuhan sebesar 25,5% di laba bersih menjadi Rp 1.781 miliar, dibanding Rp 1.419 miliar di tahun sebelumnya.

Penjualan kotor tercatat sebesar Rp 15.975 miliar, 10,8% lebih tinggi dibanding tahun sebelumnya yang sebesar Rp 14.421 miliar. Pendapatan bersih tercatat sebesar Rp 9.007 miliar, 13,6% lebih tinggi dibanding Rp 7.926 miliar yang dicatat di tahun 2014. SSSG tercatat sebesar 6,8%. Perseroan telah melunasi seluruh pinjaman berjangkanya pada bulan Desember 2015, sehingga saldo pinjaman bank Perseroan di akhir tahun menjadi nil.

Saat ini Matahari memiliki 142 gerai di 66 kota di Indonesia, termasuk 11 gerai baru yang dibuka di tahun 2015, yaitu di Singkawang (Kalimantan Barat), Baubau (Sulawesi Tenggara), Kupang (Nusa Tenggara Timur), Karawang (Jawa Barat), dua di Jogja (Jawa Tengah), tiga di Jabotabek (Manggarai, Blok M dan Bekasi), dan dua di Mataram (Nusa Tenggara Barat), sehingga pada akhir tahun 2015, total luas gerai meningkat 9,1% menjadi 931.700 m². Kami secara konservatif merencanakan untuk membuka 6-8 gerai baru di tahun 2016.

Michael Remsen, CEO dan Vice President Director Perseroan mengatakan, “Meskipun terdapat beberapa tantangan perekonomian makro, kami tetap fokus menyediakan berbagai macam produk yang *fashionable* dengan kualitas dan nilai lebih kepada pelanggan. Ditambah dengan resiliensi target market kami di segmen menengahkedua hal ini membuat kami terus dapat meningkatkan penjualan dan laba”.



Tentang PT Matahari Department Store Tbk

Matahari Department Store merupakan *department store* ritel terbesar di Indonesia yang menyediakan produk busana *fashion*, produk kecantikan dan produk perlengkapan rumah tangga. Dengan jaringan lebih dari 1.200 pemasok lokal serta pemasok internasional yang telah dibangun selama lebih dari 56 tahun perjalanan usahanya, Matahari senantiasa menyediakan tren *fashion* terkini serta gerai yang modern dan lengkap bagi kalangan menengah Indonesia yang semakin meningkat. Saat ini Matahari memiliki 142 gerai di 66 kota di seluruh Indonesia.

Untuk informasi lebih lengkap, harap hubungi:

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