

MATAHARI DEPARTMENT STORE MENCATAT 30,5 % KENAIKAN LABA BERSIH

Highlights:

- **10,2% peningkatan di total penjualan kotor menjadi sebesar Rp 12.105 miliar**
- **6,6% *same store sales growth* (SSSG)**
- **30,5% pertumbuhan di laba bersih menjadi Rp1.384 miliar**
- **Membuka 9 gerai baru, sehingga saat ini total gerai menjadi 140**

PT Matahari Department Store Tbk (“Matahari” atau “Perseroan”; kode saham: “LPPF”) mencatat hasil yang kuat di sembilan bulan pertama tahun 2015, dengan pertumbuhan sebesar 30,5% di laba bersih menjadi Rp 1.384 miliar, dibanding Rp 1.060 miliar di periode yang sama tahun 2014.

Penjualan kotor tercatat sebesar Rp 12.105 miliar, 10,2% lebih tinggi dibanding periode yang sama tahun lalu yang sebesar Rp 10.980 miliar. Pendapatan bersih tercatat sebesar Rp 6.813 miliar, 12,8% lebih tinggi dibanding Rp 6.039 miliar yang dicatat di Sembilan bulan pertama tahun 2014. SSSG tercatat sebesar 6,6%.

Saat ini Matahari memiliki 140 gerai di 66 kota di Indonesia, termasuk 9 gerai baru yang dibuka di sembilan bulan pertama 2015, yaitu di Singkawang (Kalimantan Barat), Baubau (Sulawesi Tenggara), Kupang (Nusa Tenggara Timur), Karawang (Jawa Barat), Jogja (Jawa Tengah), Jabotabek (Manggarai, Blok M dan Bekasi), dan Mataram (Nusa Tenggara Barat). Kami merencanakan untuk membuka 2 gerai baru lagi sampai akhir tahun ini.

Michael Remsen, CEO dan Vice President Director Perseroan mengatakan, “Meskipun perekonomian makro kurang baik, strategi utama kami tetap tidak berubah. Kami terus menyediakan produk yang *fashionable* dengan nilai lebih kepada pelanggan, dan mengimplementaskan pengawasan yang ketat atas biaya internal di seluruh divisi kami. Kedua hal ini membuat kami terus dapat meningkatkan penjualan maupun laba”.

Tentang PT Matahari Department Store Tbk

Matahari Department Store merupakan *department store* ritel terbesar di Indonesia yang menyediakan produk busana *fashion*, produk kecantikan dan produk perlengkapan rumah tangga. Dengan jaringan lebih dari 1.200 pemasok lokal serta pemasok internasional yang telah dibangun selama lebih dari 56 tahun perjalanan usahanya, Matahari senantiasa menyediakan tren *fashion* terkini serta gerai yang modern dan lengkap bagi kalangan menengah Indonesia yang semakin meningkat. Saat ini Matahari memiliki 140 gerai di 66 kota di seluruh Indonesia.

Untuk informasi lebih lengkap, harap hubungi:

Corporate Communications / Investor Relations

PT Matahari Department Store Tbk

Tel: (62 21) 547 5333

E-mail: corporate.communication.mds@matahari.co.id, ir@matahari.co.id

Website: www.matahari.co.id

This press release has been prepared by PT Matahari Department Store Tbk ("LPPF") and is circulated for the purpose of general information only. It is not intended for any specific person or purpose and does not constitute a recommendation regarding the securities of LPPF. No warranty (expressed or implied) is made to the accuracy or completeness of the information. All opinions and estimations included in this release constitute our judgment as of this date and are subject to change without prior notice. LPPF disclaims any responsibility or liability whatsoever arising which may be brought against or suffered by any person as a result of reliance upon the whole or any part of the contents of this press release and neither LPPF nor any of its affiliated companies and their respective employees and agents accepts liability for any errors, omissions, negligent or otherwise, in this press release and any inaccuracy herein or omission here from which might otherwise arise.

Forward-Looking Statements

Certain statements in this release are or may be forward- looking statements. These statements typically contain words such as "will", "expects" and "anticipates" and words of similar import. By their nature, forward looking statements involve a number of risks and uncertainties that could cause actual events or results to differ materially from those described in this release. Factors that could cause actual results to differ include, but are not limited to, economic, social and political conditions in Indonesia; the state of the property industry in Indonesia; prevailing market conditions; increases in regulatory burdens in Indonesia, including environmental regulations and compliance costs; fluctuations in foreign currency exchange rates; interest rate trends, cost of capital and capital availability; the anticipated demand and selling prices for our developments and related capital expenditures and investments; the cost of construction; availability of real estate property; competition from other companies and venues; shifts in customer demands; changes in operation expenses, including employee wages, benefits and training, governmental and public policy changes; our ability to be and remain competitive; our financial condition, business strategy as well as the plans and objectives of our management for future operations; generation of future receivables; and environmental compliance and remediation. Should one or more of these uncertainties or risks, among others, materialize, actual results may vary materially from those estimated, anticipated or projected. Specifically, but without limitation, capital costs could increase, projects could be delayed and anticipated improvements in production, capacity or performance might not be fully realized. Although we believe that the expectations of our management as reflected by such forward-looking statements are reasonable based on information currently available to us, no assurances can be given that such expectations will prove to have been correct. You should not unduly rely on such statements. In any event, these statements speak only as of the date hereof, and we undertake no obligation to update or revise any of them, whether as a result of new information, future events or otherwise.

