

Kinerja Keuangan

Financial Performance

(Dalam miliar Rupiah, kecuali dinyatakan lain)
(In billion Rupiah, unless otherwise stated)

2023

2022

2021

Laporan Laba Rugi dan Pendapatan Komprehensif Lain Konsolidasian Consolidated Statements of Profit or Loss and Other Comprehensive Income

Penjualan Barang Dagangan Merchandise Sales	12,552.3	12,413.3	10,283.8
Penjualan Eceran-Gerai Retail Sales-Store	3,729.0	3,785.8	3,445.1
Penjualan Konsinyasi Consignment Sales	8,823.3	8,627.5	6,838.7
Pendapatan Matahari Rewards Matahari Rewards Subscription Revenue	0.2	0.8	14.8
Biaya Poin Point Expense	0.2	(78.2)	(52.5)
Penjualan Kotor* Gross Sales*	12,552.7	12,335.9	10,246.1
Beban Penjualan Konsinyasi Consignment Cost	(6,025.5)	(5,896.1)	(4,671.5)
Pendapatan Jasa Service Fee	11.3	14.8	11.3
Beban Pokok Pendapatan Cost of Revenue	(2,225.2)	(2,053.5)	(2,006.4)
Laba Kotor Gross Profit	4,313.3	4,401.1	3,579.5
Beban Usaha Operating Expense	(3,109.1)	(2,808.7)	(2,542.4)
Keuntungan/(Kerugian) Lainnya- Bersih Other Gain/(Losses)-Net	(28.4)	255.6	85.3
Laba/(Rugi) Operasi Operating Profit/(Loss)	1,175.8	1,848.0	1,122.4
(Beban)/Penghasilan Keuangan-Bersih Finance (Cost)/Income-Net	(345.2)	(211.1)	(19.5)
Bagian atas Hasil Bersih Ventura Bersama Share of Results of Joint Venture	-	-	-
Laba/(Rugi) Sebelum Pajak Penghasilan Profit/(Loss) Before Income Tax	830.6	1,636.9	1,102.9
(Beban)/Manfaat Pajak Penghasilan Income Tax (Expense)/Benefit	(155.2)	(253.7)	(190.0)
Laba/(Rugi) Tahun Berjalan Profit/(Loss) for the Year	675.4	1,383.2	912.9
Penghasilan Komprehensif Lain, Setelah Pajak Other Comprehensive Income, Net of Tax	142.5	(100.0)	(33.0)
Jumlah Penghasilan Komprehensif Total Comprehensive Income	817.9	1,283.2	879.9
Laba/(Rugi) yang Diatribusikan kepada: Profit/(Loss) Attributable to:			
- Pemilik Entitas Induk Owners of the Parent	675.4	1,383.2	912.9
- Kepentingan Non-Pengendali Non-Controlling Interests	-	-	-
Pendapatan/(Rugi) Komprehensif yang Diatribusikan kepada: Comprehensive Income/(Loss) Attributable to:			
- Pemilik Entitas Induk Owners of the Parent	817.9	1,283.2	879.9
- Kepentingan Non-Pengendali Non-Controlling Interests	-	-	-
Laba/(Rugi) Bersih per Saham (Rp) Net Earnings/(Loss) per Share (IDR)	298	582	351

* Manajemen, untuk tujuan analisis, percaya bahwa nilai Penjualan Kotor yang merupakan kontribusi dari Penjualan Eceran-Gerai dan Penjualan Konsinyasi sebelum disesuaikan dengan beban penjualan konsinyasi merupakan acuan yang lebih baik untuk penilaian kinerja Perseroan secara keseluruhan. Management, for analytical purpose, believes that Gross Sales, which is contributed by Retail Sales-Store and Consignment Sales before adjusted by Consignment Cost, reflect a better guidance to the overall activity of the Company.