

IKHTISAR KEUANGAN

FINANCIAL HIGHLIGHTS

(Dalam miliar Rupiah, kecuali dinyatakan lain)	2022	2021	2020	(In billion Rupiah, unless otherwise stated)
Laporan Laba Rugi dan Pendapatan Komprehensif Lain Konsolidasian	Consolidated Statements of Profit or Loss and Other Comprehensive Income			
Penjualan Barang Dagangan	12,413.3	10,283.8	8,598.7	Merchandise Sales
Penjualan Eceran-Gerai	3,785.8	3,445.1	3,109.8	Retail Sales-Store
Penjualan Konsinyasi	8,627.5	6,838.7	5,488.9	Consignment Sales
Pendapatan Matahari Rewards	0.8	14.8	16.6	Matahari Rewards Subscription Revenue
Biaya Poin	(78.2)	(52.5)	(32.2)	Point Expense
Penjualan Kotor*	12,335.9	10,246.1	8,583.1	Gross Sales*
Beban Penjualan Konsinyasi	(5,896.1)	(4,671.5)	(3,794.3)	Consignment Cost
Pendapatan Jasa	14.8	11.3	50.3	Service Fee
Beban Pokok Pendapatan	(2,053.5)	(2,006.4)	(2,008.7)	Cost of Revenue
Laba Kotor	4,401.1	3,579.5	2,830.4	Gross Profit
Beban Usaha	(2,808.7)	(2,542.4)	(3,457.1)	Operating Expense
Keuntungan/(Kerugian) Lainnya-Bersih	255.6	85.3	(243.3)	Other Gain/(Losses)-Net
Laba/(Rugi) Operasi	1,848.0	1,122.4	(870.0)	Operating Profit/(Loss)
(Beban)/Penghasilan Keuangan-Bersih	(211.1)	(19.5)	(46.0)	Finance (Cost)/Income-Net
Bagian atas Hasil Bersih Ventura Bersama	-	-	(18.4)	Share of Results of Joint Venture
Laba/(Rugi) Sebelum Pajak Penghasilan	1,636.9	1,102.9	(934.4)	Profit/(Loss) Before Income Tax
(Beban)/Manfaat Pajak Penghasilan	(253.7)	(190.0)	61.2	Income Tax (Expense)/Benefit
Laba/(Rugi) Tahun Berjalan	1,383.2	912.9	(873.2)	Profit/(Loss) for the Year
Penghasilan Komprehensif Lain, Setelah Pajak	(100.0)	(33.0)	44.5	Other Comprehensive Income, Net of Tax
Jumlah Penghasilan Komprehensif	1,283.2	879.9	(828.7)	Total Comprehensive Income
Laba/(Rugi) yang Diatribusikan kepada:	Profit/(Loss) Attributable to:			
- Pemilik Entitas Induk	1,383.2	912.9	(873.2)	Owners of the Parent -
- Kepentingan Non-Pengendali	-	-	-	Non-Controlling Interests -
Pendapatan/(Rugi) Komprehensif yang Diatribusikan kepada:	Comprehensive Income/(Loss) Attributable to:			
- Pemilik Entitas Induk	1,283.2	879.9	(828.7)	Owners of the Parent -
- Kepentingan Non-Pengendali	-	-	-	Non-Controlling Interests -
Laba/(Rugi) Bersih per Saham (Rp)	582	351	(332)	Net Earnings/(Loss) per Share (Rp)

* Manajemen, untuk tujuan analisis, percaya bahwa nilai Penjualan Kotor yang merupakan kontribusi dari Penjualan Eceran-Gerai dan Penjualan Konsinyasi sebelum disesuaikan dengan beban penjualan konsinyasi merupakan acuan yang lebih baik untuk penilaian kinerja Perseroan secara keseluruhan. Management, for analytical purpose, believes that Gross Sales, which is contributed by Retail Sales-Store and Consignment Sales before adjusted by Consignment Cost, reflect a better guidance to the overall activity of the Company.

(Dalam miliar Rupiah, kecuali dinyatakan lain)	2022	2021	2020	(In billion Rupiah, unless otherwise stated)
Laporan Posisi Keuangan Konsolidasian				Consolidated Statements of Financial Position
Kas dan Setara Kas	354.3	661.4	524.0	Cash and Cash Equivalent
Persediaan	896.0	746.8	889.5	Inventories
Beban Dibayar di Muka	58.3	10.9	16.4	Prepaid Expenses
Aset Lancar Lainnya **	137.3	94.4	180.3	Other Current Assets**
Jumlah Aset Lancar	1,445.9	1,513.5	1,610.2	Total Current Assets
Aset Tetap (Setelah Dikurangi Akumulasi Penyusutan)	685.6	647.3	862.0	Fixed Assets (Net of Accumulated Depreciation)
Aset Hak Guna	2,526.9	2,602.2	2,671.9	Right-of-Use Assets
Uang Jaminan	163.8	115.7	130.1	Refundable Deposits
Aset Tidak Lancar Lainnya***	928.0	972.5	1,044.9	Other Non-Current Assets***
Jumlah Aset Tidak Lancar	4,304.3	4,337.7	4,708.9	Total Non-Current Assets
Jumlah Aset	5,750.2	5,851.2	6,319.1	Total Assets
Jumlah Liabilitas Lancar	2,355.9	2,070.0	2,856.3	Total Current Liabilities
Jumlah Liabilitas Tidak Lancar	2,814.1	2,775.2	2,881.7	Total Non-Current Liabilities
Jumlah Liabilitas	5,170.0	4,845.2	5,738.0	Total Liabilities
Jumlah Ekuitas	580.2	1,006.0	581.1	Total Equity
Jumlah Liabilitas dan Ekuitas	5,750.2	5,851.2	6,319.1	Total Liabilities and Equity
** Aset Lancar Lainnya sebagian besar terdiri dari Piutang Usaha, Piutang Lain-Lain, Pajak Dibayar di Muka, dan Uang Muka Sewa. Other Current Assets mainly consist of Trade Receivables, Other Receivables, Prepaid Taxes, and Rental Advances.				
*** Aset Tidak Lancar Lainnya sebagian besar terdiri dari Uang Muka Pembelian Aset Tetap dan Aset Pajak Tanggungan, Properti Investasi, dan Investasi pada Instrumen Ekuitas. Other Non-Current Assets mainly consist of Advances for Purchase of Fixed Assets and Deferred Tax Assets, Investment Property, and Investment in Equity Instrument.				

(Dalam persentase atau kali)	2022	2021	2020	(In percentage or times)
Rasio Keuangan				Financial Ratio
Rasio Laba Kotor terhadap Penjualan Bersih (%)	68.2%	64.1%	58.5%	Gross Profit Margin (%)
Tingkat Pengembalian Aset (%)	24.1%	15.6%	(13.8%)	Return on Assets (%)
Tingkat Pengembalian Ekuitas (%)	238.4%	90.7%	(150.3%)	Return on Equity (%)
Aset Lancar terhadap Liabilitas Lancar (x)	0.6	0.7	0.6	Current Asset to Current Liabilities (x)
Jumlah Liabilitas terhadap Jumlah Ekuitas (x)	8.9	4.8	9.9	Total Liabilities to Total Equity (x)
Jumlah Liabilitas terhadap Jumlah Aset (x)	0.9	0.8	0.9	Total Liabilities to Total Assets (x)