

Ikhtisar Keuangan

Financial Highlights

(Dalam miliar Rupiah, kecuali dinyatakan lain)

(In billion Rupiah, unless otherwise stated)

LAPORAN LABA RUGI DAN PENDAPATAN KOMPREHENSIF LAIN KONSOLIDASIAN	2021	2020	2019	CONSOLIDATED STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME
Penjualan Barang Dagangan	10,283.8	8,598.7	18,035.0	Merchandise Sales
Penjualan Eceran-Gerai	3,445.1	3,109.8	6,564.1	Retail Sales-Store
Penjualan Konsinyasi	6,838.7	5,488.9	11,470.9	Consignment Sales
Pendapatan Matahari Rewards	14.8	16.6	48.2	Matahari Rewards Subscription Revenue
Biaya Poin	(52.5)	(32.2)	(53.3)	Point Expense
Penjualan Kotor*	10,246.1	8,583.1	18,029.9	Gross Sales*
Beban Penjualan Konsinyasi	(4,671.5)	(3,794.3)	(7,878.9)	Consignment Cost
Pendapatan Jasa	11.3	50.3	125.4	Service Fee
Beban Pokok Pendapatan	(2,006.4)	(2,008.7)	(4,120.1)	Cost of Revenue
Laba Kotor	3,579.5	2,830.4	6,156.3	Gross Profit
Beban Usaha	(2,542.4)	(3,457.1)	(4,390.7)	Operating Expense
Keuntungan/(Kerugian) Lainnya-Bersih	85.3	(243.3)	27.0	Other Gain/(Losses)-Net
Laba/(Rugi) Operasi	1,122.4	(870.0)	1,792.6	Operating Profit/(Loss)
(Beban)/Penghasilan Keuangan-Bersih	(19.5)	(46.0)	(24.6)	Finance (Cost)/Income-Net
Bagian atas Hasil Bersih Ventura Bersama	-	(18.4)	(5.0)	Share of Results of Joint Venture
Laba/(Rugi) Sebelum Pajak Penghasilan	1,102.9	(934.4)	1,763.0	Profit/(Loss) Before Income Tax
(Beban)/Manfaat Pajak Penghasilan	(190.0)	61.2	(396.1)	Income Tax (Expense)/Benefit
Laba/(Rugi) Tahun Berjalan	912.9	(873.2)	1,366.9	Profit/(Loss) for the Year
Penghasilan Komprehensif Lain, Setelah Pajak	(33.0)	44.5	33.3	Other Comprehensive Income, Net of Tax
Jumlah Penghasilan Komprehensif	879.9	(828.7)	1,400.2	Total Comprehensive Income
Laba/(Rugi) yang Diatribusikan kepada:				Profit/(Loss) Attributable to:
- Pemilik Entitas Induk	912.9	(873.2)	1,366.9	Owners of the Parent -
- Kepentingan Non-Pengendali	-	-	-	Non-Controlling Interests -
Pendapatan/(Rugi) Komprehensif yang Diatribusikan kepada:				Comprehensive Income/(Loss) Attributable to:
- Pemilik Entitas Induk	879.9	(828.7)	1,400.2	Owners of the Parent -
- Kepentingan Non-Pengendali	-	-	-	Non-Controlling Interests -
Laba/(Rugi) Bersih per Saham (Rp)	351	(332)	492	Net Earnings/(Loss) per Share (Rp)

*Manajemen, untuk tujuan analisis, percaya bahwa nilai Penjualan Kotor yang merupakan kontribusi dari Penjualan Eceran-Gerai dan Penjualan Konsinyasi sebelum disesuaikan dengan beban penjualan konsinyasi merupakan acuan yang lebih baik untuk penilaian kinerja Perseroan secara keseluruhan.

Management, for analytical purpose, believes that Gross Sales, which is contributed by Retail Sales-Store and Consignment Sales before adjusted by Consignment Cost, reflect a better guidance to the overall activity of the Company.

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(Dalam miliar Rupiah, kecuali dinyatakan lain)

(In billion Rupiah, unless otherwise stated)

LAPORAN POSISI KEUANGAN KONSOLIDASIAN	2021	2020	2019	CONSOLIDATED STATEMENTS OF FINANCIAL POSITION
Kas dan Setara Kas	661.4	524.0	1,172.5	Cash and Cash Equivalent
Persediaan	746.8	889.5	1,098.5	Inventories
Beban Dibayar di Muka	10.9	16.4	146.0	Prepaid Expenses
Aset Lancar Lainnya **	94.4	180.3	331.8	Other Current Assets**
Jumlah Aset Lancar	1,513.5	1,610.2	2,748.8	Total Current Assets
Aset Tetap (Setelah Dikurangi Akumulasi Penyusutan)	647.3	862.0	1,433.3	Fixed Assets (Net of Accumulated Depreciation)
Aset Hak Guna	2,602.2	2,671.9	-	Right-of-Use Assets
Sewa Jangka Panjang	-	-	227.5	Long-Term Lease
Uang Jaminan	115.7	130.1	165.7	Refundable Deposits
Aset Tidak Lancar Lainnya***	972.5	1,044.9	257.6	Other Non-Current Assets***
Jumlah Aset Tidak Lancar	4,337.7	4,708.9	2,084.1	Total Non-Current Assets
Jumlah Aset	5,851.2	6,319.1	4,832.9	Total Assets
Jumlah Liabilitas Lancar	2,070.0	2,856.3	2,597.9	Total Current Liabilities
Jumlah Liabilitas Tidak Lancar	2,775.2	2,881.7	488.4	Total Non-Current Liabilities
Jumlah Liabilitas	4,845.2	5,738.0	3,086.3	Total Liabilities
Jumlah Ekuitas	1,006.0	581.1	1,746.6	Total Equity
Jumlah Liabilitas dan Ekuitas	5,851.2	6,319.1	4,832.9	Total Liabilities and Equity

** Aset Lancar Lainnya sebagian besar terdiri dari Piutang Usaha, Piutang Lain-Lain, Pajak Dibayar di Muka, dan Uang Muka Sewa.
Other Current Assets mainly consist of Trade Receivables, Other Receivables, Prepaid Taxes, and Rental Advances.

***Aset Tidak Lancar Lainnya sebagian besar terdiri dari Uang Muka Pembelian Aset Tetap dan Aset Pajak Tangguhan, Properti Investasi, dan Investasi pada Instrumen Ekuitas.
Other Non-Current Assets mainly consist of Advances for Purchase of Fixed Assets and Deferred Tax Assets, Investment Property, and Investment in Equity Instrument.

(Dalam persentase atau kali)

(In percentage or times)

RASIO KEUANGAN	2021	2020	2019	FINANCIAL RATIO
Rasio Laba Kotor Terhadap Pendapatan Bersih (%)	64.1%	58.5%	59.9%	Gross Profit Margin (%)
Tingkat Pengembalian Aset (%)	15.6%	(13.8%)	28.3%	Return on Assets (%)
Tingkat Pengembalian Ekuitas (%)	90.7%	(150.3%)	78.3%	Return on Equity (%)
Aset Lancar Terhadap Liabilitas Lancar (x)	0.7	0.6	1.1	Current Asset to Current Liabilities (x)
Jumlah Liabilitas Terhadap Jumlah Ekuitas (x)	4.8	9.9	1.8	Total Liabilities to Total Equity (x)
Jumlah Liabilitas Terhadap Jumlah Aset (x)	0.8	0.9	0.6	Total Liabilities to Total Assets (x)