

# Ikhtisar Keuangan

## Financial Highlights

(Dalam miliar Rupiah, kecuali dinyatakan lain)

2020

2019

2018

(In billion Rupiah, unless otherwise stated)

### LAPORAN LABA RUGI DAN PENDAPATAN KOMPRESIF LAIN KONSOLIDASIAN

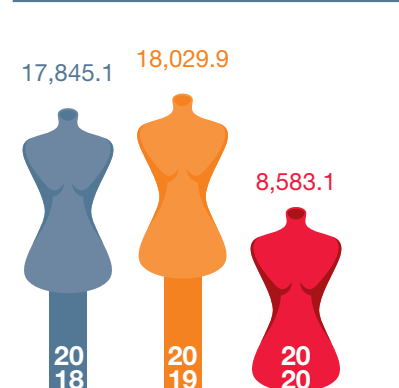
### CONSOLIDATED STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

	2020	2019	2018	
Penjualan Barang Dagangan	8,598.7	18,035.0	17,865.4	Merchandise Sales
Penjualan Eceran-Gerai	3,109.8	6,564.1	6,681.5	Retail Sales-Store
Penjualan Konsinyasi	5,488.9	11,470.9	11,183.9	Consignment Sales
Pendapatan <i>Matahari Rewards</i>	16.6	48.2	40.5	Matahari Rewards Subscription Revenue
Biaya Poin	(32.2)	(53.3)	(60.8)	Point Expense
Penjualan Kotor*	8,583.1	18,029.9	17,845.1	Gross Sales*
Beban Penjualan Konsinyasi	(3,794.3)	(7,878.9)	(7,696.6)	Consignment Cost
Pendapatan Jasa	50.3	125.4	96.6	Service Fee
Beban Pokok Pendapatan	(2,008.7)	(4,120.1)	(3,867.1)	Cost of Revenue
Laba Kotor	2,830.4	6,156.3	6,378.0	Gross Profit
Beban Usaha	(3,457.1)	(4,390.7)	(4,048.3)	Operating Expense
Kerugian atas Penurunan Nilai Investasi pada Instrumen Ekuitas	-	-	(769.8)	Impairment Loss on Investment in Equity Instrument
Keuntungan/(Kerugian) Lainnya-Bersih	(243.3)	27.0	6.8	Other Gain/(Losses)-Net
(Rugi)/Laba Operasi	(870.0)	1,792.6	1,566.8	Operating (Loss)/Profit
(Beban)/Penghasilan Keuangan-Bersih	(46.0)	(24.6)	8.5	Finance (Cost)/Income-Net
Bagian atas Hasil Bersih Ventura Bersama	(18.4)	(5.0)	-	Share of Results of Joint Venture
(Rugi)/Laba Sebelum Pajak Penghasilan	(934.4)	1,763.0	1,575.3	(Loss)/Profit Before Income Tax
Manfaat/(Beban) Pajak Penghasilan	61.2	(396.1)	(478.0)	Income Tax Benefit/(Expense)
(Rugi)/Laba Tahun Berjalan	(873.2)	1,366.9	1,097.2	(Loss)/Profit for the Year
Laba Komprehensif Lain, Setelah Pajak	44.5	33.3	49.0	Other Comprehensive Gain, Net of Tax
Jumlah (Rugi)/Pendapatan Komprehensif	(828.7)	1,400.2	1,146.2	Total Comprehensive (Loss)/Income
(Rugi)/Laba yang Diatribusikan kepada:				(Loss)/Profit Attributable to:
- Pemilik Entitas Induk	(873.2)	1,366.9	1,097.3	Owners of the Parent -
- Kepentingan Non-Pengendali	-	-	-	Non-Controlling Interests -
(Rugi)/Pendapatan Komprehensif yang Diatribusikan kepada:				Comprehensive (Loss)/Income Attributable to:
- Pemilik Entitas Induk	(828.7)	1,400.2	1,146.3	Owners of the Parent -
- Kepentingan Non-Pengendali	-	-	-	Non-Controlling Interests -
(Rugi)/Laba Bersih per Saham (Rp)	(332)	492	377	Net (Loss)/Earning per Share (Rp)

### Penjualan Kotor

#### Gross Sales

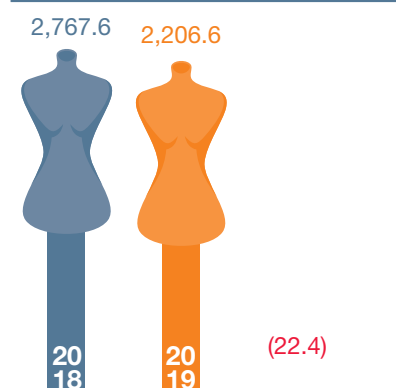
(Dalam miliar Rupiah/In billion Rupiah)



### EBITDA yang Disesuaikan

#### Adjusted EBITDA

(Dalam miliar Rupiah/In billion Rupiah)



### % OPEX yang Disesuaikan terhadap Penjualan Kotor

#### Adjusted OPEX % to Gross Sales

(%)

